1 STATE OF OKLAHOMA 2 1st Session of the 60th Legislature (2025) 3 HOUSE BILL 1024 By: Bashore 4 5 6 AS INTRODUCED 7 An Act relating to Unfair Sales Act; amending 15 O.S. 2021, Section 598.2, which relates to Unfair Sales 8 Act definitions; removing retail markup from certain definition; and providing an effective date. 9 10 11 12 BE IT ENACTED BY THE PEOPLE OF THE STATE OF OKLAHOMA: 1.3 SECTION 1. AMENDATORY 15 O.S. 2021, Section 598.2, is 14 amended to read as follows: 15 Section 598.2. For the purposes of the Unfair Sales Act: 16 (a) The term "cost to the retailer" means the invoice cost of 17 the merchandise to the retailer or the replacement cost of the 18 merchandise to the retailer, whichever is the lower; less all trade 19 discounts except customary discounts for cash; to which shall be 20 added (1) freight charges not otherwise included in the invoice cost 21 or the replacement cost of the merchandise as herein set forth, and 22 (2) cartage to the retail outlet if done or paid for the retailer, 23 which cartage cost, in the absence of proof of a lesser cost, shall 24

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be deemed to be three-fourths of one percent (3/4 of 1%) of the cost

to the retailer as herein defined after adding thereto freight charges but before adding thereto cartage, and taxes, and (3) all state and federal taxes not heretofore added to the cost as such, and (4) a markup to cover a proportionate part of the cost of doing business, which markup, in the absence of proof of a lesser cost, shall be six percent (6%) of the cost of the retailer as herein set forth after adding thereto freight charges and cartage but before adding thereto a markup;

- (b) The term "cost to the wholesaler" means the invoice cost of the merchandise to the wholesaler, or the replacement cost of the merchandise to the wholesaler, whichever is the lower; less all trade discounts except customary discounts for cash; to which shall be added, (1) freight charges, not otherwise included in the invoice cost or the replacement cost of the merchandise as herein set forth, and (2) cartage to the retail outlet if done or paid for by the wholesaler, which cartage cost, in the absence of proof of a lesser cost, shall be deemed to be three-fourths of one percent (3/4 of 1%) of the cost to the wholesaler as herein set forth after adding thereto freight charges but before adding thereto cartage, and taxes, and (3) all state and federal taxes not heretofore added to the cost as such;
- (c) The term "replacement costs" means the cost per unit at which the merchandise sold or offered for sale could have been bought by the seller at any time within thirty (30) days prior to

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the date of sale or the date upon which it is offered for sale by the seller if bought in the same quantity or quantities as the seller's last purchase of said merchandise;

- (d) When one or more items advertised, offered for sale, or sold with one or more other items at a combined price, or advertised, offered as a gift, or given with the sale of one or more other items, each and all of the items shall be deemed to be advertised, offered for sale, or sold, and the price of each item named shall be governed by the provisions of paragraphs (a) or (b) of this section, respectively;
- (e) The terms "sell at retail", "sales at retail", and "retail sale" mean and include any transfer for valuable consideration made in the ordinary course of trade or in the usual prosecution of the seller's business of title to tangible personal property to the purchaser for consumption or use other than resale or further processing or manufacturing. The above terms shall include any transfer of such property where title is retained by the seller as security for the payment of the purchase price;
- (f) The terms "sell at wholesale", "sales at wholesale", and "wholesale sales" mean and include any transfer for a valuable consideration made in the ordinary course of trade or the usual conduct of the seller's business, of title to tangible personal property to the purchaser for purposes of resale or further processing or manufacturing. The above terms shall include any

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transfer of such property where title is retained by the seller as security for the payment of the purchase price;

- (a) The term "retailer" means and includes every person, partnership, corporation or association engaged in the business of making sales at retail within this state; provided that, in the case of a person, partnership, corporation or association engaged in the business of making both sales at retail and sales at wholesale, such term shall be applied only to the retail portion of such business;
- (h) The term "wholesaler" means and includes every person, partnership, corporation, or association engaged in the business of making sales at wholesale within this state; provided that, in the case of a person, partnership, corporation or association engaged in the business of making both sales at wholesale and sales at retail, such term shall be applied only to the wholesale portion of such business.

SECTION 2. This act shall become effective November 1, 2025.

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